

For Immediate Release

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**Pitney Bowes Office Systems Launches
Economical, Compact Multifunctional Fax/Copier Solution**

DL170 Offers High-Volume Fax, Walk-up Copier Convenience, with optional PC and Network Connectivity for Maximum Workgroup, Small Office Productivity

TRUMBULL, CT, *insert date* – Pitney Bowes today introduces the DL170, a digital multifunctional solution that delivers high-volume faxing, fast digital copying, and optional PC print and scan capabilities - critical document processing functions - in one compact, space-saving design. Based on a proven 600 dpi LED print engine, this reliable, platen-based workhorse efficiently handles varying application needs, making it ideal for small- to mid-size companies, corporate workgroups, or any office in need of a powerful yet economical system to handle fax, copy, print, and scan volume.

“Businesses are actively seeking an improved multifunctional, one that integrates essential office functions without the extra costs associated with the purchase of separate devices.” stated *insert name/title*. “Whether deployed as a standalone or network solution, the DL170, with its small footprint, will fit a business’ demanding space, budget, and performance requirements. And at 17 pages-per-minute, the DL170 complements our strong line of digital office solutions by targeting one of the fastest growing areas in the multifunctional market, the 13- to 20-ppm segment. Truly a dynamic multifunctional product, the DL170 brings next-generation productivity to today’s busy office.”

The DL170 is first and foremost an outstanding facsimile system, with an impressive array of indispensable features. A high-speed Automatic Document Feeder is among the largest in its class, allowing users to fax (or copy) up to 50 letter-size originals at one time, a huge time-saver for high-volume fax applications. A 33.6 Kbps Modem and JBIG Data Compression support a blistering 2.8 seconds-per-page fax transmit speed, presently the fastest speed possible over analog phone lines, reducing line-connect time and slashing telephone charges.

A 200-location Autodialer (55 One-Touch and 145 Speed Dial numbers) saves time, eliminates misdialing, and prevents users from inadvertently directing a document to the wrong location. The 256-level halftone mode and advanced image smoothing technology combine to produce superior output quality of photographic images. Remote Diagnostics and Repair enables a full range of technical adjustments over a PC-based link, with 75% of all service calls resolved without customer intervention and without dispatching a service representative.

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